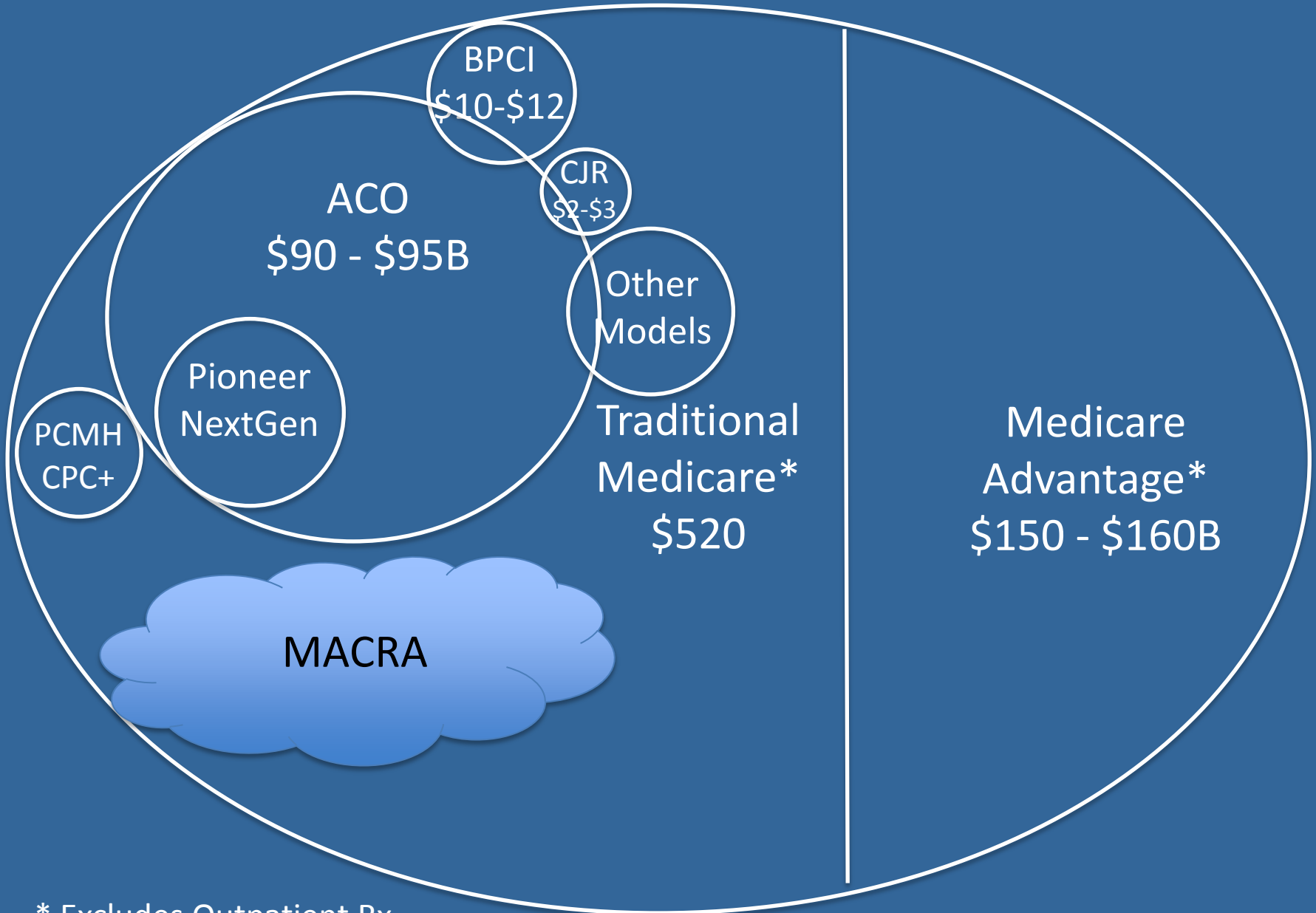
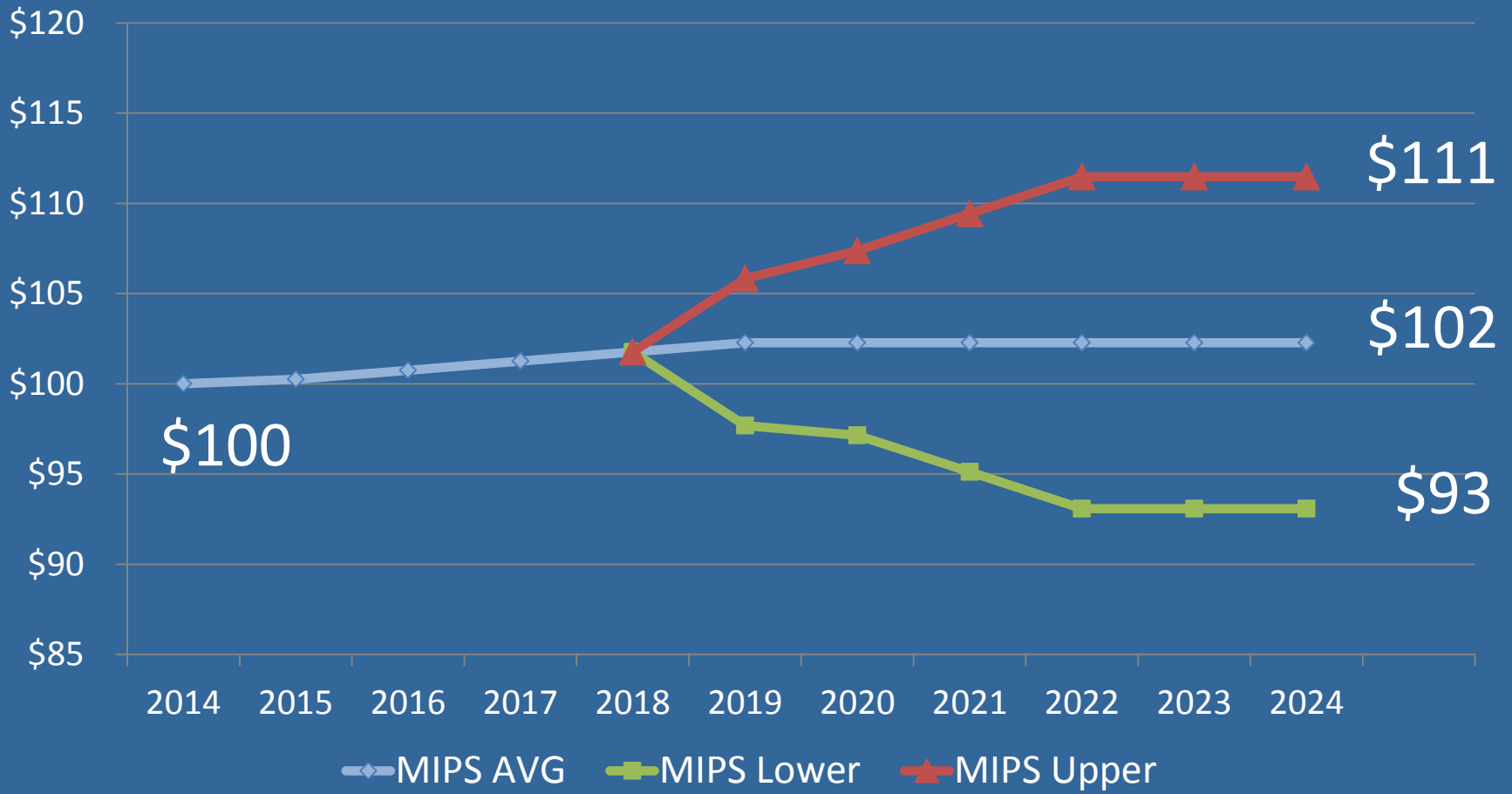


# The Current State of Medicare Payment Reform (On a Napkin)

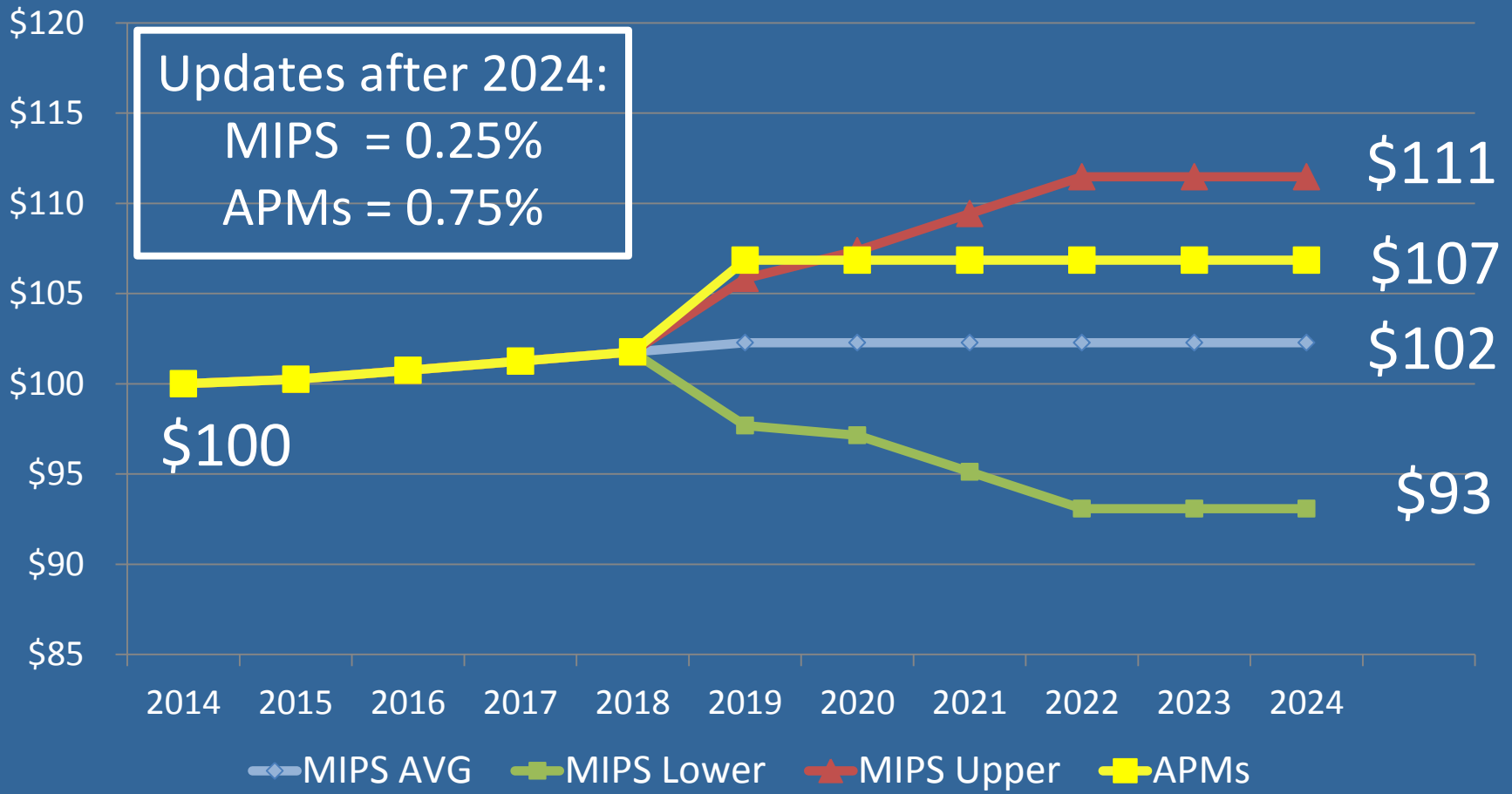


\* Excludes Outpatient Rx.

# 10-Year Change in Physician Payment Under Merit-Based Incentive Program

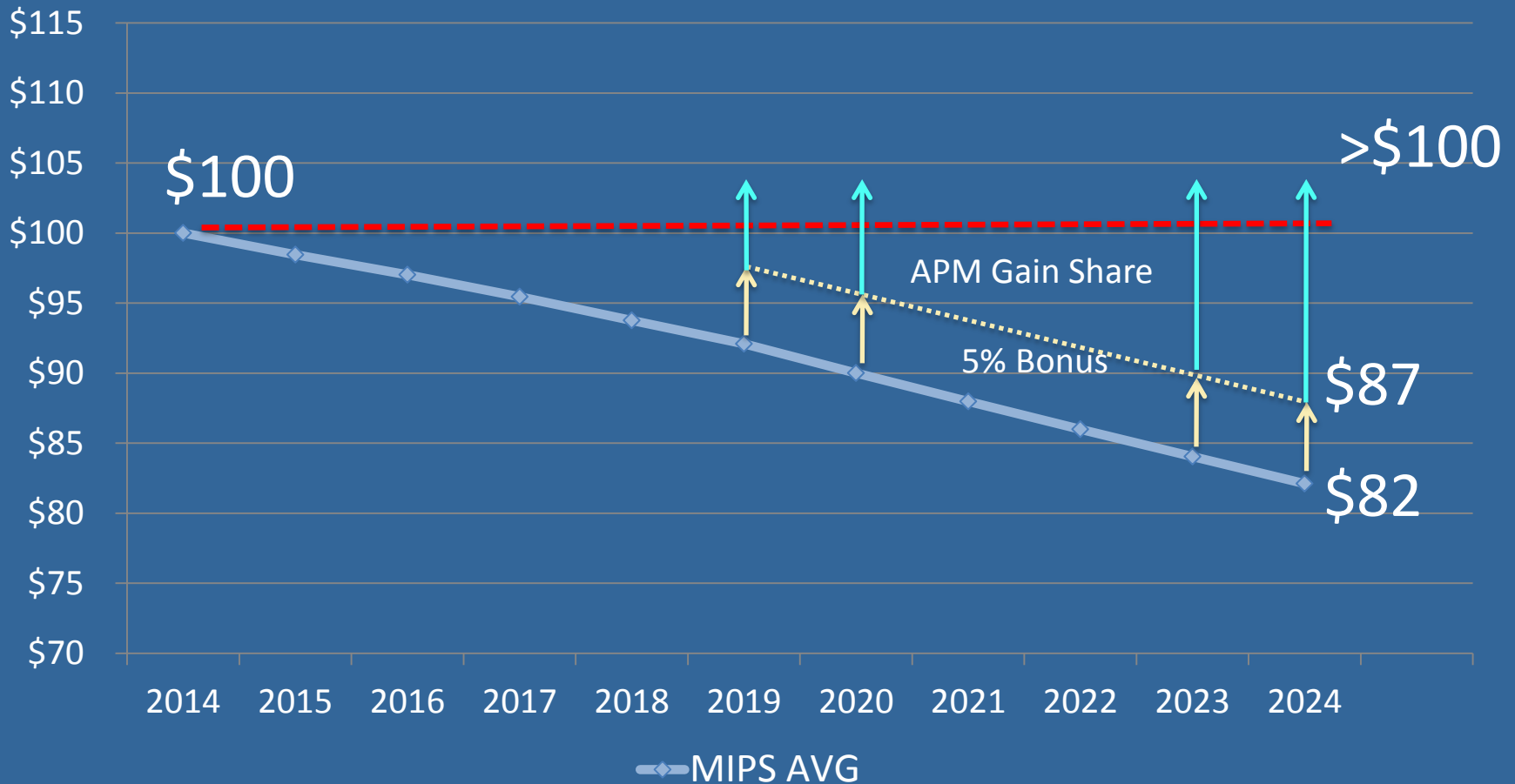


# 10-Year Change in Physician Payment Under Merit-Based Incentive Program



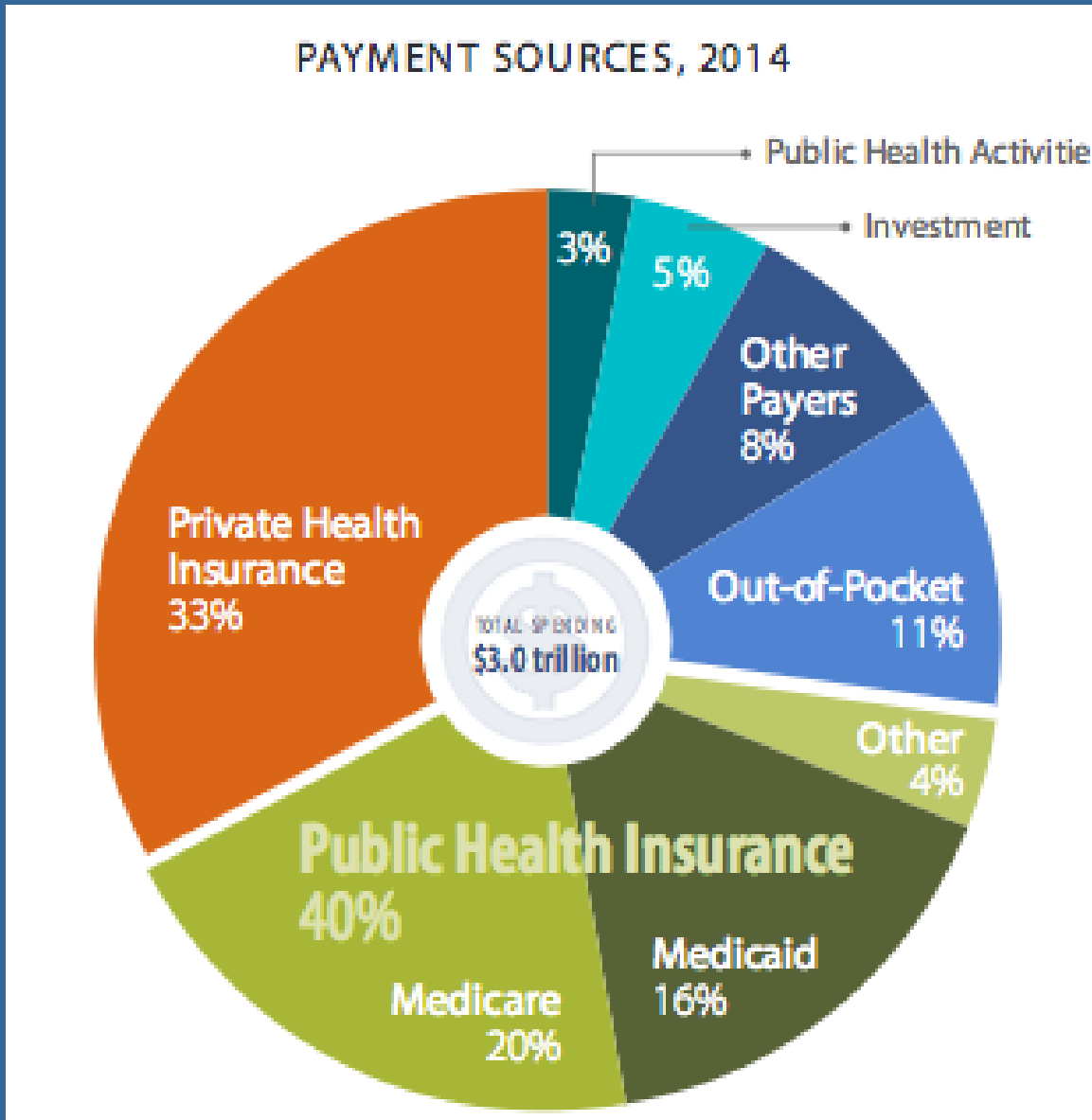
# The Only Way Physicians Can Maintain Current Income is Through Successful APM Performance

Inflation-Adjusted 10-Year Change in Part B Payments Under APMs



Note: Inflation is projected CPI-U from Congressional Budget Office 2016 Economic Outlook.

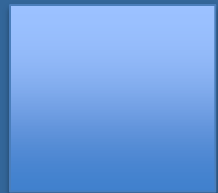
# National Health Spending



# Progress on Value Based Pay? 50%

CMS Goal:  
50% in  
APMs by  
2018

22%



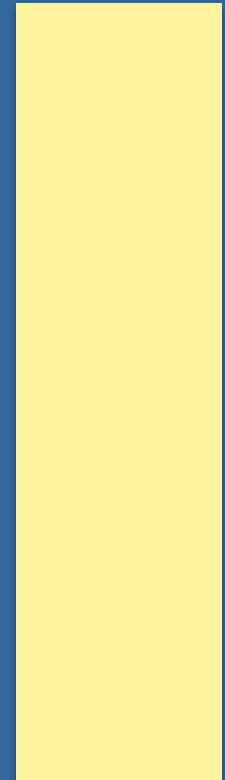
5-6%



8-9%



38%



Medicare FFS  
Payments in  
ACOs<sup>1</sup>

Medicaid  
Beneficiaries  
in ACOs<sup>2</sup>

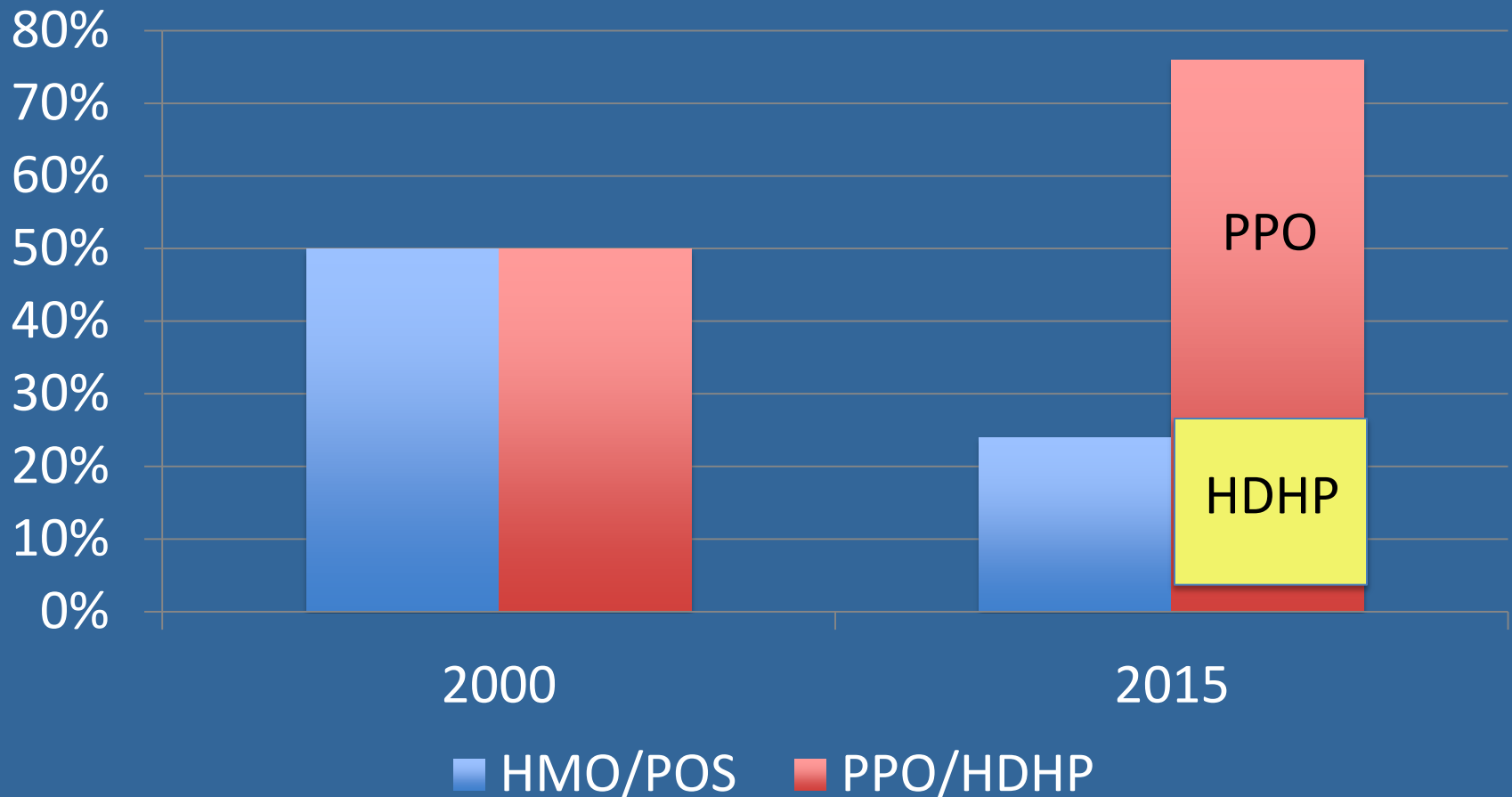
Commercial  
Beneficiaries  
in ACOs<sup>2</sup>

Mass  
Commercial  
in APMs<sup>3</sup>

Mass  
Medicare  
ACO

Sources: CMS (1); Calculated based on Levitt Partners (2); Mass CHIA 2015 (3).

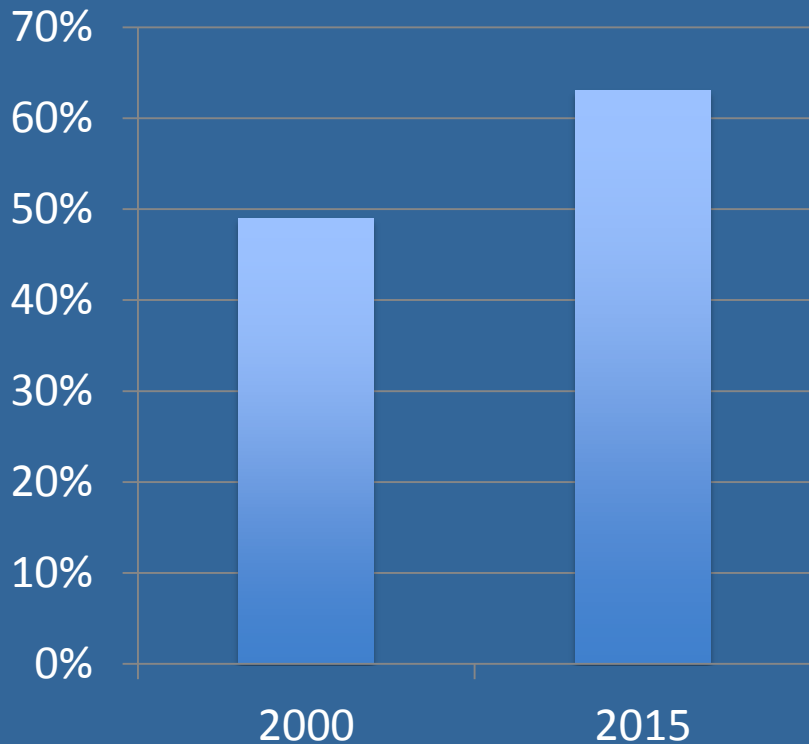
# Open Access Plan Designs Are the Norm



Source: Kaiser Family Foundation Annual Health Benefits Survey.

# Self Funding Predominates

## Percent of Workers in Self Funded Plans



## Self Funded Members by Plan Type

