Status of Exchange Development

20th Princeton Health Policy Conference

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ACA Exchange Funding to States
(As of April 8, 2013)
Maslow’s Hierarchy of Needs

- **Physiological**: breathing, food, water, sex, sleep, homeostasis, excretion
- **Safety**: security of: body, employment, resources, morality, the family, health, property
- **Love/belonging**: friendship, family, sexual intimacy
- **Esteem**: self-esteem, confidence, achievement, respect of others, respect by others
- **Self-actualization**: morality, creativity, spontaneity, problem solving, lack of prejudice, acceptance of facts
Range of Goals

- Self-Actualization: Improve Quality of Care & Delivery Systems
- Esteem: Restrain Premium Trend
- Belonging: Near Universal Coverage
- Physiological: Accurate & Timely Functionality
Changes in small-group rating will play havoc with employers’ rates

- Rating factors unchanged in MA: location
- Rating factors changed in MA: age rating
- Rating factors eliminated in MA:
  - Industry
  - Group size
  - Minimum participation
  - Minimum contribution
  - Wellness credit for group purchasing coops
## Impact of industry & age rating

<table>
<thead>
<tr>
<th>Blue Hair Salon</th>
<th>Red PR Firm</th>
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<tbody>
<tr>
<td>• Gold Benefits</td>
<td>• Gold Benefits</td>
</tr>
<tr>
<td>• 3 ‘ees, aged 40</td>
<td>• 3 ‘ees, aged 40</td>
</tr>
<tr>
<td>• 3 spouses, aged 35</td>
<td>• 3 spouses, aged 45</td>
</tr>
<tr>
<td>• 1 child each under 21</td>
<td>• 3 children each</td>
</tr>
<tr>
<td>• SIC = 1.1</td>
<td>• SIC = .9</td>
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<tr>
<td>2013 rate = $1,100</td>
<td>2013 rate = $900</td>
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<tr>
<td>2014 rate = $868</td>
<td>2014 rate = $1,280</td>
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